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# **VISION STATEMENT**

Our office is in the market

# **MISSION STATEMENT**

We the people of Murree Brewery Co. Ltd make personal commitment to first understand our customers' requirement then to meet & exceed their expectations, by performing the correct tasks on time and every time through:

**C** ontinuous improvement

A lignment of our missions & goals

 $\mathbf{R}$  esponsibility and respect of our jobs and each other

**E** ducate one another

# **ESTABLISHED 1860 CORPORATE INFORMATION**

# **BOARD OF DIRECTORS**

Chairman **Chief Executive Officer** Directors

**PRINCIPAL OFFICERS Chief Financial Officer Company Secretary** Head of Internal Audit General Manager (Brewery Division) **Business Manager (Murree Glass)** Plant Manager ( \* 1) General Manager (Tops) Factory Manager (Murree Sparkletts)

**AUDIT COMMITTEE** 

**HUMAN RESOURCE AND REMUNERATION COMMITTEE** 

# **AUDITORS**

M/s KPMG Taseer Hadi & Co. Chartered Accountants. 6th Floor, State Life Bldg, Jinnah Avenue, Islamabad.

- Mr. Khurram Muzaffar Mr. Isphanyar M. Bhandara Ch. Mueen Afzal Mr. Aamir H. Shirazi Mrs. Goshi M. Bhandara Lt. Gen (Retd.) Zarrar Azim Mr. Khalid Aziz Mirza Mr. Shahbaz Haider Agha Mr. Mazhar Igbal Ch. Wagar A. Kahloon
- Mr. Malik Saqib Gul Nawaz Mr. Mohammad Javed Mr. Arshad Zaheer Mr. Zaka ud Din Mr. Talat Yaqoob Mr. Fayyaz Ahmad Lt. Gen (Retd.) Zarrar Azim

(Chairman) Ch. Mueen Afzal (Member) Mr. Khurram Muzaffar (Member) Mr. Khalid Aziz Mirza (Member)

Mr. Shahbaz Haider Agha Mr. Khurram Muzaffar Mrs. Goshi M. Bhandara Lt. Gen (Retd.) Zarrar Azim

(Chairman) (Member) (Member) (Member)

# **PRINCIPAL BANKERS**

Askari Commercial Bank Ltd, Islamabad Standard Chartered Bank, Islamabad National Bank of Pakistan, Rawalpindi / Hattar Bank Alfalah Ltd, Rawalpindi The Bank of Khyber, Hattar. Allied Bank Ltd, Rwp / Lhr / Gujranw / F.Abad / Multan Sahiwal / Murree / Sargodha United Bank Limited, Islamabad.

# Murree Brewery Company Limited ESTABLISHED 1860 CORPORATE INFORMATION

# **REGISTERED OFFICE**

Murree Brewery Company Limited 3-National Park Road, Rawalpindi Tel: 051-5567041-47, Fax: 051-5584420. E-mail: <u>murree.brewery@murreebrewery.com</u> <u>murbr@cyber.net.pk</u> Website: <u>www.murreebrewery.com</u>

# **FACTORIES**

- (1) <u>Murree Brewery Company Limited</u> 3-National Park Road, Rawalpindi Tel: 051-5567041-47, Fax 051-5584420
- (2) (a) <u>Tops Food & Beverages.</u>
   3-National Park Road, Rawalpindi Tel: 051-5567041-47, Fax 051-5565461
  - (b) Plot No. 14/1, Phase III, Industrial Estate, Hattar, District Haripur (K.P.K) Tel: 0995-617013, 617493, 617494
- (3) <u>Murree Sparkletts</u> Plot, No. 10/2, Phase-III, Industrial Estate, Hattar, **District Haripur** (K.P.K )
- (4) <u>Murree Glass</u> Plot No. 24, Phase III, Industrial Estate, Hattar. District Haripur (K.P.K.) Tel: 0995-617233, Fax: 0995-617188

# **DISTRIBUTION OFFICES**

- Tops Food & Beverages, 121/3, Industrial Estate, Kot Lakhpat, Lahore. (Tel: 042-5117501)
- Aziz Chowk Pindi Bypass, Galla Sonica Industry, G.T Road, Gujranwala (Tele: 055-3891571)
- (iii) Mansoora Abad
   Near Sant Sing Railway Gate
   Jumra Road, Faisalabad
   Tele: (041-8522182 & 2420580)

- (iv) Mohallah Noorpura, Bahawalpur Bypass Road, Multan Ph: 061-4232964 Mob: 0345-8597704
- (v) 164/B, Near Winter Time, Small Industries Estate, Sahiwal Mob: 0335-5611125 0321-6954001
- (vi) Ratti Gali, Ayoubia Road, Murree Mob: 0335-5111047
- (vii) Plot No. 28-B Small Industrial Estate Opp. Siddique Kantawala Main Lahore Road, **Sargodha** Mob #: 0335-5611103

# SHARE REGISTRAR

M/S Centeral Depository Company of Pakistan Limited CDC, House 99-B, Block 'B' SMCHS, Main Shahra-e-Faisal Karachi-74400. Tel: +(92-21) 0800-CDCPL(23275), Facsimile: +(92-21)021-4326053, Email: info@CDCpak.com LEGAL ADVISORS

- (I) Hamid Law Associates, 409-410, Alfalah Building, Shahrah-e-Quaid-e-Azam, Lahore. Tel: 042-6301801)
- (II) Mr. Umer Abdullah (Advocate) Chaudhary Law Associates Advocate High Court Flats No. 5 & 6, 1<sup>st</sup> Floor, MICCOP Centre, 1. Mozang Road, Lahore. Cell # 0300-8430877-0345-8412222

# CORPORATE LEGAL ADVISOR Syed Ahmed Hassan Shah HASSAN KAUNAIN NAFEES Legal Practitioners & Advisors 207, 2nd Floor, Block 8, Shoukat Complex Markaz F-6 Islamabad. Tel: 051-1112826235

TAX ADVISOR

Naseem Zafar Associates 16-A, First Floor, Sadiq Plaza, 69-Shahrah-e-Quaid-e-Azam, Lahore. Tel: 042-6360275-6 

# **DIRECTORS' REVIEW**

The Board of Directors of Murree Brewery Company Limited takes pleasure in presenting their review on financial performance and affairs of the Company together with the auditor's reviewed financial statements for the six months period ended 31<sup>st</sup> December, 2018.

A brief review of the Company's financial performance for the six months period against the corresponding period of the last year is as follows:-

# Financial Overview & Highlights

<b>_</b>			Rs. In millio	n
Sales Revenue (Net)	increased by 10.2%	from	4,157	to 4,582
Gross Profit	increased by 10.2%	from	1,401	to 1,544
Profit before Taxation	increased by 5.3%	from	919	to 968
Profit after Taxation	increased by 4.6%	from	629	to 658
Earnings per share	increased by 4.6%	from	Rs. 22.75	to Rs. 23.78

The profitability of the Company has increased during the half year ended  $31^{st}$  December, 2018 as compared to the corresponding period of the last year. Overall sales reflected 10.2% growth over the last corresponding period and the profit after tax also improved by 4.6% in the current half year.

# **IMPORTANT ISSUES:**

#### **Devaluation of the Pakistan rupee:**

The rupee has further devalued to Rs.138 per US dollar increasing the cost of imports and making repayment of foreign currency loans and interest thereon dearer. The benefit to the country by making exports cheaper has been marginally received by reducing the current account deficit. The cost of production has increased with dearer imports and increases in the cost of gas and electricity which has also increased the cost of living of the public utilizing higher quantities of these utilities.

# Ban on Liquor Sale in Sindh:

As advised earlier the case is pending before the Sindh High Court. Meanwhile, sales during the half year were satisfactory.

# Still Head Duty:

The Punjab Government issued a notification # SO(E&M)2-3/2011(P-II) dated 24<sup>th</sup> June, 2015 by which Still Head Duty was levied from 1<sup>st</sup> July, 2015 on all Pakistan Made Foreign Liquor and beer meant for consumption outside the province of Punjab. The Company challenged this notification in the Lahore High Court, Lahore. The notification was set aside by the Honorable High Court on 27<sup>th</sup> June 2016.

The Company is paying this duty and recovering it from the buyers which makes Murree Brewery products dearer than our competitors.

The Punjab Government has filed an appeal in the Lahore High Court, Lahore praying the impugned judgment may be set aside and the Notification dated 24<sup>th</sup> June, 2015 be declared intra vires to the Constitution of Islamic Republic of Pakistan. Punjab Excise has got a stay against Sindh wine dealers and is collecting "extra duty".

The intra court appeal of the Excise Department has been dismissed by the Honorable Lahore High Court, Lahore on 19<sup>th</sup> February, 2019. However, the department has the right to appeal in the Supreme Court.

# Gas Infrastructure Development Cess (GIDC):

The Company and Industry challenged the GIDC Act, 2015 and filed a Writ Petition in the Lahore High Court including retrospective application of the provision of the GIDC Act. Earlier, the Court has been granting a stay under the GIDC Act 2015. Financial impact is Rs.192.06 million (30<sup>th</sup> September, 2018: Rs.180.4 million). The Company has not made any provision of this liability as the management is confident the eventual decision will be in favour of the Company.

From August, 2017 to July 2018, the company has been paying GIDC on current billings only which was borne by the company. The case relating to aforesaid arrears Rs.192.06 million is pending before the court and the stay is available to that extent. From July 2018 Islamabad High Court has again granted a stay order in favour of the Company for charging of current GIDC. Hence the Company is not paying current GIDC on its gas bills from July 2018 onward.

In the mini budget presented by current Government on 23<sup>rd</sup> January, 2019, some industries were given relief from GIDC charges, however beverage industry was not considered in this relief.

#### **Interim Dividend:**

The Directors have today declared second interim cash dividend @ 100% (i.e. Rs.10 per share) for the year ending  $30^{\text{th}}$  June, 2019. This is in addition to  $1^{\text{st}}$  interim cash dividend already paid @ 50% (i.e. Rs.5 per share).

### Foreign Exchange Reserves:

The incoming Pakistan Tehreek-e-Insaf (PTI) Government inherited low foreign exchange reserves which depleted further with the devaluation of the rupee. The Government has succeeded in getting deposits, loans and deferred payments on crude oil imports and has floated several investment schemes to raise foreign exchange and Pakistan rupees. The option of receiving funds from the International Monetary Fund (IMF) remains open to the Government.

## Tax on extraction of water for business purposes:

In December 2018 the Supreme Court ordered a Re 1 per litre tax on water extracted for business purposes on a suo motu case pertaining to selling of water extracted from underground sources without any charge as well as the fitness of the same for human consumption. Finally it applies to many industries including cement, beverages, textiles etc. The modalities of this tax have not yet been determined. As the Company's Tops and Liquor Divisions come under the purview of this tax, a review petition has been filed in the Supreme Court.

This is a matter of serious concern as the profitability of both the divisions of the Company could be adversely affected and is being closely monitored.

Except for the export oriented businesses which have the advantage of devaluation of the rupee, all others have had to bear the higher cost of both gas and electricity. Any additional burden on the use of water will result in a major disincentive and may result in the closure of businesses which will result in unemployment. Government revenues from local taxes will also reduce and savings of foreign exchange due to reduced local production will drop all of which are counter to the policy of the government.

We are hoping the review petition to the Supreme Court will result in the withdrawal or amendment of the order of December 2018.

# **Outlook:**

The Government is committed to eliminate corruption from the country for which the National Accountability Bureau (NAB) has been active in reviewing contracts given and questioning individuals having assets in excess of their sources of income. Money laundering is also being investigated which should improve the investment climate. The Government has proposed waiving of custom duties and taxes on all plant and machinery imported for Balancing, Modernization & Replacement to encourage the local industry which provides employment, Government revenues and value added products.

The Company will face the challenges of increased costs and continue to evaluate opportunities to protect shareholders interests.

### Acknowledgement:

The Board would like to thank and appreciate its employees, all business stakeholders for their dedication, commitment and contributions. The Board also extends its gratitude to Government Authorities and shareholders for their unwavering support in achieving the company's objectives. Thanks are also due to the directors for their mature advice on policy issues.

King affar

Khurram Muzaffar Chairman

Rawalpindi 25<sup>th</sup> February, 2019

ہے جس سے سرما بیکاری کے مواقعوں میں بہتری آئے گی حکومت نے مقامی انڈسٹری کی حوصلہ افزائی ،توازن ،جدت اور تبدیلی کے لئے تمام درآ مدشد ہ مشنری اور پلانٹ پڑئیک اور سٹسمڈیوٹی کوختم کرنے کی تبحویز دی ہے جس سے ملازمت ،حکومتی آمدن اور ویلیوایڈ ڈیروڈ کٹس فراہم ہوں گی۔ کمپنی بڑھتے ہوئے اخراجات جیسے چیلنجز کا سامنا کرے گی اور اپنے حصص داروں کے مفادات کی حفاظت کے لئے مواقع کی تلاش جاری رکھے گی۔

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خدمات کااعتراف:

بورڈ اپنے ملاز مین اور تمام کاروباری حصے داروں کوان کی لگن، عزم اور شراکت داری کوسرا بیتے ہوئے ان کا شکر بیادا کرنا چاہتا ہے۔ بورڈ کمپنی کے مقاصد کو حاصل کرنے میں سرکاری حکام اور حصے داروں کوان کی غیر متز زل جمایت کے لئے انتہائی شکر گز ار ہے۔ پالیسی کے معاملات پرڈائر کی گرز کے کامل مشوروں پرہم ان کرچھی تہددل سے مشکور ہیں۔

> <u>بر مرمطفر</u> چیز مین

راولپنڈی،25 فروری 2019

عبوري منافع منقسمه ڈائر یکٹرز نے 30 جون 2019 کوختم ہونے والے سال کے لئے دوسر ے عبوری منافع منقسمہ کا اعلان کیا ہے جو کہ 100 فیصد کی شرح سے (لیحنی 10روبے فی تصص) ہے۔ یہ عبوری منافع منقسمہ پہلے سے ادا کئے گئے پہلے منافع منقسمہ 50 فیصد کی شرح سے یعنی 5 روبے فی حصص کےعلاوہ ادا کیا جائے گا۔ بېرونې زرميادله کے ذخائرً: اس وقت اقتدار میں آنے والی پاکستان تح یک انصاف کی حکومت کو بچچلی حکومت کی جانب سے بہت کم ہیر ونی زرممادلہ کے ذخائرً ملے جو رویے کی قدر کم ہونے کے ساتھ مزید کم ہو گئے حکومت خام تیل درآ مد کرنے کے ذخائر ، قرضوں اور موخر شدہ ادائیکیوں کی وصولی میں کامیاب ہوچکی ہےاس کےعلادہ غیر ملکی کرنسی اور یا کستانی روپے کی قدر میں اضافہ کرنے کے لئے سرمایہ کاری کے بہت سے منصوبے بھی پیش کررہی ہے۔ بین الاقوامی مالیاتی فنڈ سے فنڈ ز دصول کرنے کا اختیار حکومت کے پاس موجود ہے۔ کاروباری مقاصد کے لئے زمین سے نکالے جانے والے پانی پر ٹیکس: دسمبر 2018ء میں سپریم کورٹ کےازخودنوٹس پر کاروباری مقاصد کیلئے زمین سے نکالے جانے والے پانی کےفروخت اور حیار جز کے بغیر زیرز مین ذخائر سے حاصل ہونے دالے پانی جو کہ انسانی صحت کے لئے استعال ہوتا ہے اس پر 1 روپیہ فی لیٹرنیکس عائد کرنے کے ا دکامات حاری کئے۔اس ٹیکس کا اطلاق مختلف صنعتوں پر ہوتا ہے جن میں مشروبات، سیمنٹ اور ٹیکسائل وغیرہ کی صنعتیں شامل ہیں۔اس نکیس کی کوئی ظاہری صورت تا حال سامنے ہیں آئی ہے۔ جبیہا کہ ٹاپس اورلیکورڈ ویژن اس ٹیکس/ قانون کے تحت آتے ہیں اور متعلقہ صنعت نے اسٹیکس کے حصول کے خلاف اپیل دائر کررکھی ہے۔ بدایک انتہا کی شخیرہ معاملہ ہے جو کہ کمپنی کے ان دونوں ڈویژ نز کے منافع کو ہری طرح سے متاثر کر سکتا ہے اوراس پر ہونے والی پیش دفت کی کڑی تکر انی کی جار بی ہے۔ روپے کی قیت میں کمی کا فائدہ صرف برآمدات سے متعلقہ کاروبارکو ہے، باقی سب کوگیس اور بجلی دونوں کی زیادہ قیمتیں برداشت کرنا پڑتی ہیں۔ یانی سے استعال پر کسی بھی قتم کا اضافی بوجھ نقصان کا سبب بنے گاجس سے کاروبار بند کرنا پڑیں گے اور ہیروز گاری میں اضافہ ہوگا۔مقامی نیک سے حکومتی آمدنی میں کمی ہوگی اور مقامی پیدادارکوختم کرنے کی دجہ ہے غیر ملکی کرنی کی بجت میں بھی کمی ہوگی جو کہ حکومتی پالیسی ے خلاف ہے۔ہم امیدکرتے ہیں کہ دسمبر 2018 میں سیریم کورٹ میں دائر کی جانے والی درخواست کے نتیجے میں اس آرڈ رمیں تبدیلی پااس کی واپسی ممکن ہوسکتی ہے۔ نقطه نظر: حکومت اس ملک سے بدعنوانی کوختم کرنے کے لئے برعز م سے جس کے لئے قومی احتساب بیورود یئے گئے ٹھیکوں کی جانچ پڑ تال اور آمدن سے زیادہ اثاثے رکھنے والے افراد کی آمدن کے ذرائع کا جائزہ لینے میں سرگرم ہے۔ منی لانڈرنگ سے متعلق بھی تحقیق کی جارہی

# سلل ہیڑ ڈیوٹی:

24 جون 2015 کو جاری ہونے والے حکومت پنجاب کے نوٹیفکیشن نمبر (P-II)SO(E&M)-2(E&M) کے مطابق کیم جولائی 2015 سے صوبہ پنجاب سے باہر کھپت کے لیے پاکستان جرمیں بنائی جانے والی غیر ملکی شراب اور بیئر پراسٹل ہیڈ ڈیوٹی وصول کی جاربی تھی ۔ میپنی نے اس نوٹیفکیشن کولا ہور ہائی کورٹ میں چیلنج کر رکھا ہے ، معزز ہائی کورٹ نے 27 جون 2016 کونوٹیفکیشن پرعملدر آمد روک دیا تھا۔

سمپنی بیڈیوٹی اداکرر ہی ہےاوراس کی وصولی خریداروں سے کرر ہی ہے،تا ہم بیمری بروری کی پروڈکٹس کودوسری مسابقتی پروڈکٹس کے مقابلے میں مہنگا کرتی ہے۔

حکومت پنجاب نے لاہور ہائی کورٹ میں ایک اپیل بھت کروائی ہے، جس میں استدعا کی گئی ہے کہ اس فیصلے کومنسوخ کیا جائے اور 24 جون 2015 کوجاری ہونے والا نوٹیفکیشن اسلامی جمہور یہ پاکستان کے دستور کے دائر ہ اختیار کے اندر قرار دیا جائے ۔ پنجاب ایکسا کزنے سندھ کے شراب ڈیلرز کے خلاف اسٹے حاصل کرلیا ہے اور''اضافی ڈیوٹی'' وصول کرتا ہے۔ ایکسا کز ڈیارٹمنٹ کی جانب ہے کورٹ میں پیش کی جانے والی سابقہ اپیل کو معزز لاہور ہائی کورٹ نے 19 فروری 2019 کو مستر دکر

۲ میں کر دپار سب کی جاہب سے ورف یک جائے واق سابقہ بین و مرر لا ہور ہای ورث سے 16 مردری 109 کو مرد کر دیا۔تاہم محکمہ سپر یم کورٹ میں ایبل کرنے کاحق رکھتا ہے۔

# گیس انفرااسٹریکچر ڈویلیہنٹ سیس (GIDC)

سمپنی اورانڈسٹری نےGIDC ایکٹ2015 کو چینچ کیا ہوا ہے اورGIDC ایکٹ پر نظر ثانی کی درخواست کے ساتھ اسلام آباد ہائی کورٹ میں ایک رِٹ پٹیشن جنع کروائی ہے ۔ پہلے عدالت GIDC ایکٹ 2015 کے تحت اسٹے جاری کر رہی تھی۔مالیاتی اثر 192.06 ملین روپے(30 ستبر 2018, 180.4 ملین روپے) ہیں۔کمپنی نے اس حوالے سے عائد کوئی بھی ادائیگی کی کوئی بھی ذمہ داری داخل اندراج نہیں کی کیونکہ انتظامیہ اس حوالے سے پراعتاد ہے کہ فیصلہ کمپنی/انڈسٹری کے حق میں ہوگا۔

کمپنی اگست 2017 سے جولائی 2018 تک صرف موجودہ بیلنگ پر ہی GIDC اداکر رہی ہے اور اس اضافی خرچ کو کمپنی کی جانب سے برداشت کیا جار ہاتھا۔ مذکورہ 192.06 ملین روپے کے واجبات سے متعلق کیس عدالت میں زیرالتواء ہے اور اس حد تک اس پہ سے بھی موجود ہے۔ جولائی 2018 سے اسلام آباد ہائی کورٹ نے دوبارہ قائم کردہ موجودہ GIDC کے چارجز کے لئے کمپنی کے حق میں سٹے آرڈرد سے دیالتی وجہ سے کمپنی جولائی 2018 سے اب تک گیس ملوں پر موجود GIDC نہیں اداکر رہی۔ 23 جنوری 2019 کو موجودہ حکومت کی جانب سے پیش کردہ منی بجٹ میں پچھانڈ سٹریز کو GIDC چارجز سے چھٹکا را حاصل ہوا ہے لیکین اس میں مشروبات کی انڈ سٹری کو شامل نہیں کیا گیا۔

مرى برورى تمپنى لمىيٹر دْائرَ يَكْثَرْزْ كَاجَائْزْه

مری بروری کمپنی لییٹڈ کے بورڈ آف ڈائر کیٹرز 31 دسمبر 2018 کو اخلتا م پذیر ہونے والی ششاہی غیر آ ڈٹ شدہ مالی گوشوارے، کمپنی سے معاملات اور مالیاتی کارکردگی پیش کرتے ہوئے فخر محسوں کررہے ہیں۔ سمپنی سے پیچھلے سال سے مطالقتی عرصے سے تقابل میں ان چڑ مینوں کے دوران کمپنی کی مالی کارکردگی کا مختصر جائزہ مندرجہ ذیل ہے۔

مالياتي جائز داور جھلكياں

	_	• • •
روپيلين ميں	_	
4,582 – 4,157	اضافہ %10.2	فروخت محصولات (خالص)
1,544 ـــــــــــــــــــــــــــــــــــ	اضافہ %10.2	مجموعى منافع
968 - 919	ضافه %5.3	قبل ازشیک منافع
658 <i>—</i> 629	اضافہ %4.6	بعداز عيكس منافع
23.78 🚄 22.75	اضافه %4.6	آمدن فی حصص
ے دوران کمپنی کے منافع میں مزید اضاف	ر2018 کوانتتام پذیر ہونے والے نصف سال کے	گذشتہ سال کے مقابلے میں 31 دسمبر

گذشتہ سال کے مقابلے میں 31 دسمبر 2018 کو اختشام پذیر ہونے والے نصف سال کے دوران میٹنی کے مناقع میں مزید اضافہ ہوا ہے۔ مجموعی طور پر فروخت کی شرح میں پیچلے عرصے کے مقابلے میں %10.2 کا اضافہ ہوا ہے اور موجودہ نصف سال میں ٹیکس اداکر نے کے بعد منافع کی شرح میں %6.4 اضافہ ہوا ہے۔

ابهم مسائل پاکستانی روپ یکی قذر میں کمی: روپ یکی قذر میں مزید کمی جوکہ 138 روپ فی امریکی ڈالرہوگئ ہے جس کی وجہ سے درآ مدات کی قیمت میں اضافہ ہوا ہے اور غیر ملکی قرضہ جات اور اس پر سود کی ادائیگی میں بھی اضافہ ہو گیا ہے۔ موجودہ اکاؤنٹ کے خسار کو کم کرنے سے اور ملکی برآ مدات کو ملک کو تھوڑا فائدہ ہوا ہے۔ درآ مدات کی پیداواری قیمت میں اضافے کے ساتھ گیس اور بچلی کی قیمتوں میں بھی اضافہ ہوا ہے جس نے لوگوں کی روز مرہ زندگی میں زیادہ مقدار میں استعال ہونے والی اشیاء کی قیمت میں اضافہ کر دیا۔ سند دھ میں شراب کی فروخت پر پابند کی: جیسا کہ پہلے بتایا گیا ہے کہ کیس سندھ ہائی کورٹ میں زیرالتواء ہے تاہم گزشتہ نصف سال کے دوران فروخت قابل اطمینان رہی ہیں۔

# **INDEPENDENT AUDITORS' REVIEW REPORT**

Report on review of Interim Financial Statements

# Introduction

We have reviewed the accompanying condensed interim statement of financial position of Murree Brewery Company Limited ("the Company") as at 31 December 2018 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six months' period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial statements based on our review.

# Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

# **Other Matter**

The figures for the quarters ended 31 December 2018 and 31 December 2017 in the interim financial statements have not been reviewed and we do not express a conclusion on them.

The engagement partner on the engagement resulting in this independent auditors' review report is Riaz Akbar Ali Pesnani.

VML In U.L.

KPMG Taseer Hadi & Co

**Islamabad** Date: 25<sup>th</sup>February, 2019

# **Murree Brewery Company Limited** Condensed Interim Statement of Financial Position As at 31 December 2018

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		Un-Audited	ed Audited			Un-Audited	Audited
I.	Note	31-Dec-18 (Rs.'000)	30-Jun-18 (Rs.'000)		Note	31-Dec-18 (Rs.'000)	30-Jun-18 (Rs.'000)
EQUITY				ASSETS			
Share capital and reserves							
Share capital	4	276,636	230,530	Property, plant and equipment	9	5,216,149	4,846,221
Capital reserve		30,681	30,681	Intangible asset		2,080	2,339
Revenue reserves		6,676,504	6,292,270	Advances for capital expenditures		181,886	266,214
Revaluation surplus on property, plant				Investment properties		292,340	292,340
and equipment - net of tax		2,887,592	2,913,653	Long term advances		16,784	10,894
Total equity		9,871,414	9,467,134	Long term investments		522,236	523,503
				Long term deposits		27,616	26,518
				Employee benefits		2,240	2,240
				Non-current assets		6,261,331	5,970,269
LIABILITIES							
Finance lease liabilities		129,876	1,319				
Employee benefits		247,281	242,426				
Deferred tax liability - net		192,215	167,456				
Non-current liabilities		569,372	411,201				
Trade and other payables		600,237	728,056	Inventories		1.388.218	1.343.755
Contract liabilities		53,775	109,921	Trade debts		45,636	26,058
Current portion of finance lease liabilities		93,195	6,669	Advances, prepayments			
Unpaid dividend		76,294	51,739	and other receivables		259,222	138,631
Unclaimed dividend		52,633	131,316	Short term investments		1,633,708	1,243,524
Current liabilities		876,134	1,027,701	Advance tax - net		169,168	185,085
				Cash and bank balances	7	1,559,637	1,998,714
Total liabilities		1,445,506	1,438,902	Current assets		5,055,589	4,935,767
Total equity and liabilities		11,316,920	10,906,036	Total assets		11,316,920	10,906,036
Contingencies and commitments	ŝ						
The annexed notes 1 to 16 form an integral part of these financial statements.	ancial stat	iements.					

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Condensed Interim Statement of Profit or Loss (unaudited)

		Liquor	Liquor Division		U	Glass Division	u	
	Quarter ended 31 December	nded 31 ber	Six months ended 31 December	ended iber	Quarter end December	Quarter ended 31 December	Six months en December	Six months ended 31 December
•	2018	2017	2018	2017	2018	2017	2018	2017
Note	(Rs. '000)	(Rs. 000)	(Rs.'000)	(Rs. '000)	(Rs. '000)	(Rs. 000)	(Rs. '000)	(Rs. 000)
TURNOVER								
Third party turnover - gross	2,485,008	2,164,084	5,481,774	5,015,694	44,619	62,637	93,549	111,041
Less: trade discounts	(25, 403)	(21, 960)	(94,234)	(76, 146)	•		•	
Third party turnover - net	2,459,605	2,142,124	5,387,540	4,939,548	44,619	62,637	93,549	111,041
Inter division sales	73,981	83,991	268,200	277,376	359,721	299,791	798,838	684,518
•	2,533,586	2,226,115	5,655,740	5,216,924	404,340	362,428	892,387	795,559
Sales tax and excise duty	(975, 463)	(816,282)	(2,083,588)	(1,932,077)	(6,483)	(9, 104)	(13,597)	(16,138)
Revenue	1,558,123	1,409,833	3,572,152	3,284,847	397,857	353,324	878,790	779,421
COST OF SALES 8								
Third parties	(689,055)	(644,947)	(1, 791, 509)	(1,683,972)	(236,812)	(194,078)	(517,150)	(467,338)
Inter division cost	(347,066)	(291,725)	(746,779)	(653,252)	•		•	
• •	(1,036,121)	(936,672)	(2,538,288)	(2, 337, 224)	(236,812)	(194,078)	(517, 150)	(467, 338)
<b>GROSS PROFIT</b>	522,002	473,161	1,033,864	947,623	161,045	159,246	361,640	312,083
Selling and distribution expenses	(88,788)	(67,878)	(253,629)	(163,836)	(1,795)	(1,459)	(3,898)	(2,573)
Administrative expenses	(75,784)	(90,489)	(143,146)	(143, 970)	(6,629)	(9,214)	(15,441)	(16, 830)
Other expenses	•				•		•	
Other income								
Operating profit	357,430	314,794	637,089	639,817	152,621	148,573	342,301	292,680
Finance costs	(1,781)	(170)	(2,532)	(1,382)	(76)	(55)	(93) -	(150)
Net finance (cost) / income	(1,781)	(170)	(2,532)	(1,382)	(20)	(55)	(93)	(150)

# Earnings per share - basic 9 and diluted (Rupees)

152,545 148,518 342,208 292,530

638,435

634,557

355,649 314,024

Income tax expense Profit for the year Profit before tax

The annexed notes 1 to 16 form an integral part of these financial statements.

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# Company Limited

For the six months ended 31 December 2018

2017         2018         2017         2018         2017         2018         2017           &c.0000         (Rs.0000)         (Rs.0000)         (Rs.0000)         (R.0000)         (R		Quarter ended 31 December	Six months ender December	Six months ended 31 December	Quarter ended 31 December	nded 31 ber	Six months ended 31 December 2018	ended 31 · 2018
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	2018		2018		2018		2018 20	2017
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	(Bs. '000)	(Rs.'000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs.'000)
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	508,205	496,473	1,627,801	1,424,180	3,037,832	2,723,193	7,203,124	6,550,914
477218       1,544673       1,374,198       2,988,797       2,681,979       7, $7,481$ 10,410       14,275       -       2,988,797       2,681,979       7, $446.69$ 1,555,6083       1,388,473       2,988,797       2,681,979       7, $414.673$ 1,388,473       1,388,473       2,988,797       2,681,979       7, $373.311$ 1,108,4607       1,019,2,770       (93,5774)       (2,       2, $373.311$ 1,208,4607       1,018,9560       1,896,027       1,745,205       4, $(111,380)$ (331,892)       (1,069,617)       (92,577)       (331,892)       (3, $(331,892)$ (1,059,617)       (92,774)       (1,171,380)       (3,       (3, $(331,892)$ (1,059,617)       (92,774)       (1,171,380)       (3,       (3,       (3, $(331,892)$ (1,059,617)       (92,758)       (1,0171,380)       (3,	(23, 632)	(19, 255)	(83, 128)	(49, 982)	(49,035)	(41, 214)	(177, 362)	(126,127)
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	484,573	477,218	1,544,673	1,374,198	2,988,797	2,681,979	7,025,762	6,424,787
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	4,742	7,481	10,410	14,275			·	'
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	489,315	484,699	1,555,083	1,388,473	2,988,797	2,681,979	7,025,762	6,424,787
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	(110,824)	(111,388)	(346,623)	(319, 913)	(1,092,770)	(936, 774)	(2,443,808)	(2,268, 128)
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	378,491	373,311	1,208,460	1,068,560	1,896,027	1,745,205	4,581,954	4,156,659
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								'
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	(255,897)	(232,355)	(728,948)	(604,771)	(1,181,764)	(1,071,380)	(3,037,607)	(2,756,081)
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	(91, 378)		(330,669)	(322,917)			•	
41,419 $148,843$ $140,872$ $714,263$ $673,825$ $1$ $(82,153)$ $(183,667)$ $(167,487)$ $(179,665)$ $(124,153)$ $(19,90)$ $    (49,465)$ $(35,807)$ $(17,91)$ $(124,153)$ $(124,153)$ $(124,153)$ $(124,153)$ $(124,153)$ $(124,153)$ $(124,153)$ $(125,149)$ $(10,124,123)$ $(36,180)$ $(10,124,123)$ $(12,11)$ $(10,103)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11)$ $(10,123)$ $(12,11$	(347,275)	(331,892)	(1,059,617)	(927,688)	(1,181,764)	(1,071,380)	(3,037,607)	(2,756,081)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	31,216	41,419	148,843	140,872	714,263	673,825	1,544,347	1,400,578
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$								'
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	(80,082)	(82, 153)	(183,667)	(167,487)	(170,665)	(151, 490)	(441, 194)	(333, 896)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	(25,558)	(24, 450)	(49, 405)	(45,807)	(107,971)	(124,153)	(207,992)	(206,607)
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$					(34,445)	(36,080)	(68,825)	(68, 980)
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			•		(7,424)	78,655	16,062	36,230
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	(74,424)	(65,184)	(84,229)	(72,422)	393,758	440,757	842,398	827,325
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								
-     -     86,797     -       (234)     (7,592)     (514)     80,586     (1,059)       (65,418)     91,821)     (72,956)     474,344     439,698       (179,096)     (155,592)     6       295,248     2017       2018     2017	(4, 354)	(234)	(7,592)	(514)	(6,211)	(1,059)	(10,217)	(2,046)
(534) (7,592) (514) 80,586 (1,059) (65,418) (91,821) (72,936) 474,344 439,698 (179,096) (155,592) (179,096) (155,592) (179,096) 295,248 284,106 2017 2017					86,797		135,612	94,044
(65,418) (91,821) (72,936) 474,344 439,698 (179,006) (155,592) ( 295,248 284,106 2018 2017 8 cstated	(4,354)	(234)	(7,592)	(514)	80,586	(1,059)	125,395	91,998
(179,096) (155,592) 295,248 284,106 2017 2018 2017 Restated	(78,778)	(65,418)	(91,821)	(72,936)	474,344	439,698	967,793	919,323
<b>448</b> 284,106 2017 Restated					(179,096)	(155,592)	(309, 930)	(289,913)
2017 Restated					295,248	284,106	657,863	629,410
Restated					2018	2017	2018	2017
						Restated		Restated
10.27					10.67	10.27	23.78	22.75

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Condensed Interim Statement of Comprehensive Income (unaudited) For the six months ended 31 December 2018

	Quarter 31 Dece		Six month 31 Dec	
	2018 (Rs.'000)	2017 (Rs.'000)	2018 (Rs.'000)	2017 (Rs.'000)
Profit for the period	295,248	284,106	657,863	629,410
Other comprehensive income (OCI) for the period	-	-	-	-
Total comprehensive income for the period	295,248	284,106	657,863	629,410

The annexed notes 1 to 16 form an integral part of these financial statements.

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Condensed Interim Statement of Changes in Equity For the six months ended 31 December 2018

			apital reserves		Revenu	e reserves		
	Share capital	Capital reserve	Revaluation surplus on property, plant and equipment - net of tax	General reserve (Rs.'000)	Contingency reserve	Reserve for issuance of bonus shares	Unappropriated profits	Total equity
lance at 01 July 2017, as previously reported ect of restatement	230,530	30,681	- 2,966,369	327,042	20,000	3,457,954	1,983,881	6,050,088 2,966,369
stated balance at 01 July 2017	230,530	30,681	2,966,369	327,042	20,000	3,457,954	1,983,881	9,016,457
tal comprehensive income for the period								
fit for the period	-		-	-		-	629,410	629,410
her comprehensive income for the period	-	-	-	-	-	-	-	
		-	-	-	-	-	629,410	629,410
valuation surplus on property, plant and equipment realized through depreciation for the year - net of deferred tax	-	-		-	-	-	19,487	19,48
ansaction with the ownwers of the company al dividend for the year ended 30 June 2017 ( Rs 10. per share) st interim dividend for the year ending 30 June 2018 (Rs.5 per share)	-	:	-	-	-	:	(230,530) (115,265)	(230,530 (115,265
lance at 31 December 2017	230,530	30,681	2,966,369	327,042	20,000	3,457,954	2,286,983	9,319,559
lance at 1 July 2018	230,530	30,681	2,913,653	327,042	20,000	-	5,945,228	9,467,134
tal comprehensive income for the period								
ofit for the period	-	-	-	-	-	-	657,863	657,86
her comprehensive income for the period	-		-	-		-	-	-
	-	-	-	-	-	-	657,863	657,86
valuation surplus on property, plant and equipment realized through depreciation for the year - net of deferred tax	-	-	(23,864)	-	-	-	23,864	-
insferred from revaluation surplus on property, plant and equipment on disposal - net of deferred tax			(2,197)	_			2,197	
disposal - net of deferred tax	L	-	(26,061)				26,061	
duction in deferred tax liability due to change in tax rate								
ansaction with the ownwers of the company								
al dividend for the year ended 30 June 2018 (Rs. 5 per share)	-	-	-	-	-	-	(115,265)	(115,26
ue of bonus shares of 20% (01 bonus share for every 05 shares held) st interim dividend for the year ending 30 June 2019 (Rs. 5 per share)	46,106	-	-	-	-	-	(46,106)	-
st interim dividend for the year ending 30 June 2019 (Ks. 5 per share)	276.636	- 30.681	2.887.592	- 327.042	- 20,000		(138,318) 6,329,462	(138,31 9,871,41

CHIEF FINANCIAL OFFICER

H. CHIEF EXECUTIVE OFFICER

· kingaffar DIRECTOR

Condensed Interim Statement of Cash Flows (unaudited)

For the six months ended 31 December 2018

For the six months	ended 31 December 2018		
		Six month	
		31 Dece	
CASH ELOWCEDOM ODED ATING A CTUUTIES	<b>N</b> (	31-Dec-18	31-Dec-17
CASH FLOWS FROM OPERATING ACTIVITIES	Note	(Rs.'000)	(Rs.'000)
Profit before tax		967,793	919,323
Adjustments for:			
Depreciation / amortization		168,392	127,274
Employee benefits - charge to profit or loss		18,111	35,438
Provision for WPPF		49,469	15,974
Provision for WWF		19,356	-
Loss / (Gain) on disposal of property, plant and equipme	ent	2,458	(523)
Finance cost		10,216	2,046
Return on deposit accounts		(52,772)	(39,057)
Interest on PIBs		(7,004)	(24,384)
Interest on advances		(202)	-
Dividend income		(10,438)	(9)
Unrealized gain on re-measurement of short term investi	nents	(17,768)	(27,032)
Gain on sales of investments		(4,207)	(2,032)
		175,611	87,695
Operating profit before working capital changes		1,143,404	1,007,018
Changes in			
Inventories		(44,463)	180,168
Trade debts		(19,578)	49,179
Advances, prepayments and other receivables		(123,815)	(106,019)
Trade and other payables		(172,879)	(216,191)
Contract liabilities		(56,146)	(22,492)
Cash generated from operating activities		(416,881) 726,523	(115,355) 891,663
о́ . о́			,
Finance cost paid		(8,949)	(2,046)
Employee benefits paid		(13,256)	(14,630)
WPPF paid		(23,765)	-
Income taxes paid		(269,254)	(323,984)
Net cash from operating activities		411,299	551,003
CASH FLOWS FROM INVESTING ACTIVITIES		·	
Purchase of property, plant and equipment		(285,568)	(298,718)
Proceeds from disposal of property, plant and equipmen	t	894	1,856
Advances for capital expenditures		84,328	(27,334)
Long term advances paid		(5,890)	800
Long term deposits paid		(1,098)	(657)
Realization of long term investment		7,205	16,384
Proceeds from sales of / (acquisition of) investments - n	et	(368,209)	135,684
Return on deposits received		55,995	39,057
Dividends received		10,438	(122.010)
Net cash used in investing activities		(501,904)	(132,919)
CASH FLOWS FROM FINANCING ACTIVITIES			(
Repayment of finance lease		(40,761)	(5,626)
Dividend paid		(307,711)	(362,888)
Net cash used in financing activities		(348,472)	(368,514)
Net increase / (decrease) in cash and cash equivalents		(439,077)	49,570
Cash and cash equivalents at beginning of the year		1,998,714	1,642,306
Cash and cash equivalents at end of the year	7	1,559,637	1,691,876
The annexed notes 1 to 16 form an integral part of these finan	cial statements.		
(m) Inca	11/BLA		k

afthan CHIEF FINANCIAL OFFICER

After the State CHIEF EXECUTIVE OFFICER

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· Kingaffar DIRECTOR

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# **Notes to condensed interim financial information (unaudited)** For the six months ended 31 December 2018

#### THE COMPANY AND ITS OPERATIONS

Murree Brewery Company Limited ("the Company") was incorporated under the repealed Indian Companies Act (now the Companies Act, 2017) in February 1861 as a public limited company in Pakistan. The shares of the Company are quoted on Pakistan Stock Exchange Limited. The registered office of the Company is situated at National Park Road in Rawalpindi, Pakistan.

The Company is principally engaged in the manufacturing of alcoholic beer, Pakistan Made Foreign Liquor (PMFL), nonalcoholic beer, aerated water (non-alcoholic products), juices and food products, mineral water, glass bottles and jars. The Company is presently operating three divisions namely Liquor, Tops and Glass to carry out its principal activities.

#### 2 BASIS OF PREPARATION

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These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The disclosures in these interim financial statements do not include the information that was reported in annual audited financial statements and should therefore be read in conjunction with the annual audited financial statements for the year ended 30 June 2018. Comparative condensed interim unconsolidated statement of financial position is extracted from the annual audited financial statements for the year ended 30 June 2018, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flow and condensed interim therement of changes in equity are extracted from unaudited interim financial statements for the six months period ended 31 December 2017.

This condensed interim financial information is un-audited and is being submitted to the members as required under Section 237 of the Companies Act, 2017 and the Listing Regulations of the Pakistan Stock Exchange Limited.

#### 3 ACCOUNTING POLICIES AND ESTIMATES

### 3.1 Accounting policies

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended 30 June 2018 except for the adoption of new standard effective as of 01 July 2018 as referred to in note 3.3 to these condensed interim financial statements.

#### 3.2 New standards, interpretations and amendments adopted by the Company

The Company has adopted IFRS 15 'Revenue from Contracts with Customers' from 01 July 2018. The impact of the adoption of standard and the new accounting policy are disclosed in note 3.3 below. A number of other new standards are effective from 01 July 2018 but they do not have a material effect on the Company's condensed interim financial statements.

# Notes to condensed interim financial information (unaudited)

For the six months ended 31 December 2018

#### IFRS 15 'Revenue from Contracts with Customers'

The IASB issued IFRS 15 Revenue from Contracts with Customers ("IFRS 15") in May 2014. This IFRS replaces IAS 18 Revenue, IAS 11 Construction Contracts and other revenue-related interpretations. IFRS 15 establishes a single revenue recognition framework which requires an entity to recognize revenue to reflect the transfer of goods and services for the amount it expects to receive when control is transferred to the purchaser. IFRS 15 became applicable to the Company on July 1, 2018 and the Company used the retrospective method to adopt the standard. Under this method cumulative effect of applying the new standard is recognized at the start of the earliest period presented. The Company has reviewed its revenue streams i.e. sale of goods and underlying contracts with customers and, as result of this review, the adoption of IFRS 15 did not have an impact on the Company's statement of profit or loss, statement of comprehensive income and financial position except advance consideration received from customers was included in 'Trade and other payables' which now is reclassification has been made from 'Trade and other payables' to 'Contract liabilities' for outstanding balance of advance from customers for prior year to provide comparison. As required for the condensed interim financial statements, the Company disaggregated interim financial statements.

#### Accounting policy

Customers obtain control of goods when the goods are dispatched from the Company's warehouse. Invoices are generated and revenue is recognised net of upfront discounts at that point in time. Invoices are usually payable within 15-30 days. Generally for such sales, the customer has no right of return. For contracts that permit the customer to return an item, under IFRS 15 revenue is recognised to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognised will not occur. Therefore, the amount of revenue recognised is adjusted for expected returns, which are estimated based on the historical data for specific types of products. Returned goods are exchanged only for new goods – i.e. no cash refunds are offered. In such circumstances, a refund liability and a right to recover returned goods asset are recognised.

#### 3.4 Accounting Estimates and Judgements

In preparing these interim financial statements, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements, except for new significant judgements and key sources of estimation uncertainty related to the application of IFRS 15, which are described in Note 3.3.

#### Measurement of fair values

The Company has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, and reports directly to the chief financial officer.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of IFRS, including the level in the fair value hierarchy in which the valuations should be classified.

Significant valuation issues are reported to the audit committee.

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

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# **Notes to condensed interim financial information (unaudited)** For the six months ended 31 December 2018

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### 3.5 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2019 or period / year ending 30 June 2019:

IFRS 16 Leases	(effective 01 January 2019)
IFRS 9 Financial Instruments	(effective period / year ending 30
	June 2019)
IFRIC 23 Uncertainty over Income Tax Treatments	(effective 01 January 2019)
Amendments to IFRS 9: Prepayment Features with Negative Compensation	(effective 01 January 2019)
Amendments to IAS 19: Plan Amendment, Curtailment or Settlement	(effective 01 January 2019)
Amendment to IAS 28 Investments in Associates and Joint Ventures' - Long Term	(effective 01 January 2019)
Interests in Associates and Joint Ventures	
Amendments to IFRS 3 Business Combinations	(effective 01 January 2020)
Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting	(effective 01 January 2020)
Policies, Changes in Accounting Estimates and Errors	
Policies, Changes in Accounting Estimates and Errors	

Annual improvements to IFRS Standards 2015 - 2017 cycle:

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangement	(effective 01 January 2019)
- Amendments to IAS 12 Income Taxes	(effective 01 January 2019)
- Amendments to IAS 23 Borrowing Costs	(effective 01 January 2019)

The above amendments are not likely to have an impact on the Company's financial statements except for "IFRS 16 Leases", "IFRS 9 Financial Instruments" and "IFRIC 23 Uncertainty over income tax treatments" for which the Company is currently in the process of analyzing the potential impact of adoption of these standards and interpretation.

4	SHARE CAPITAL	Note	2018 (Rs.'000)	2017 (Rs.'000)
4.1	Authorized share capital	4.1.1	300,000	300,000

**4.1.1** This represents 30,000,000 (2017: 30,000,000) ordinary shares of Rs. 10 each.

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**Notes to condensed interim financial information (unaudited)** For the six months ended 31 December 2018

#### 4.2 Issued, subscribed and paid up share capital

Un-audited 31 December 2018 Number	Audited 30 June 2018 Number	-	Un-audited 31 December 2018 (Rs.'000)	Audited 30 June 2018 (Rs.'000)
264,000	264,000	Ordinary shares of Rs. 10 each, fully paid in cash	2,640	2,640
22,789,025	22,789,025	Ordinary shares of Rs. 10 each, issued as bonus shares	227,890	227,890
4,610,605	-	Ordinary shares of Rs. 10 each, issued as bonus shares	46,106	-
27,663,630	23,053,025	-	276,636	230,530
,000,000		-	170,000	

**4.2.1** The members of the company approved 20% stock dividend for the year ended June 30, 2018, in the Annual General Meeting held on 25th October 2018, and accordingly 4,610,605 bonus shares issued, in the period under review, after completing the relevant corporate formalities.

#### 5 CONTINGENCIES AND COMMITMENTS

There are no changes in the contingencies and commitments of the Company as disclosed in the financial statements for the year ended 30 June 2018, except the following:

#### 5.1 CONTINGENCIES:

- 5.1.1 The Company is currently liable in respect of guarantees amounting to Rs. 92.02 million (30 June 2018 : Rs. 80.93 million) issued by banks on behalf of the Company in the normal course of business to Sui Northern Gas Pipelines Limited ("SNGPL") for commercial and industrial use of gas.
- 5.1.2 In September 2014, the Federal Government promulgated Gas Infrastructure Development Cess (GIDC) Ordinance No.VI of 2014 to circumvent earlier decision of the Honourable Supreme Court on the subject, where it upheld that the earlier introduction of GIDC Act of 2011 was unconstitutional and ultra vires on the ground that GIDC was a 'fee' and not a 'tax'. Government of Pakistan has enacted GIDC Act, 2015 during May 2015 which, including retrospective treatment of the provision of the GIDC Act, has been challenged by the Company through a writ petition in the Honourable Lahore High Court ("LHC"). The Court has granted stay against charging of the GIDC under the GIDC Act, 2015. On 30 September 2017, the LHC transferred the case to High Power Committee ("HPC") formed vide LHC order. The case is pending before HPC. The Company has not made provision of GIDC amounting to Rs. 192.06 million (30 June 2018: Rs. 167.06 million) in the financial statements as the management, based on legal opinion, is confident that the eventual decision will be in favour of the Company.
- 5.1.3 The Company is paying sui gas industrial bills based on gas tariff at Rs. 488 per MMBTU and Rs. 573 per MMBTU for captive power meter, as compared to the bill raised by SNGPL at Rs. 600 per MMBTU. The Honorable Lahore High Court ("LHC"), in January 2018, set aside the demand of SNGPL at Rs. 600 per MMBTU and case was decided in favour of the Company. However, SNGPL preferred an appeal before the Supreme Court of Pakistan ("SCP") which is pending adjudication. The Company has not made provision of the difference in tariff which in aggregate amounts to Rs. 119.16 million (30 June 2018: Rs. 102.09 million) in financial statements as the management, based on legal opinion, is confident that the eventual decision will be in favour of the Company.
- 5.1.4 At the reporting date there is no change in the status of the tax contingencies except for the items mentioned below. For details, notes 36.4 and 36.5 of the financial statements for the year ended 30 June 2018 are to be referred.
- 5.1.5 Tax Returns upto and for the tax year 2018 have been filed. However, the tax authorities are empowered to reopen these assessments within five years from the end of the financial year in which these returns were filed.

# **Notes to condensed interim financial information (unaudited)** For the six months ended 31 December 2018

5.1.6 The Additional Commissioner Inland Revenue (ADCIR) Large Tax Payer Unit (LTU) issued an order dated 05 November 2018 whereby a demand was raised amounting to Rs. 2,768 million along with the default surcharge and penalty for the tax year 2015, with reference to the provisions of Income Tax Ordinance 2001. Against this order the Company filed an appeal before CIR appeals, who vide its order dated 06 December 2018 deleted the amount of Rs. 2,890 million and upheld the amount of Rs. 278.5 million. The Company has filed an appeal before Appellate Tribunal Inland Revenue (ATIR) as to the demand upheld by CIR appeals, and stay has been granted by ATIR upto 15 March 2019. Furthermore, with respect to the issues deleted by CIR Appeals the Department has also filed an appeal before the ATIR. However no date has been fixed for hearing the main case, the management expects favourable outcome, based on the opinion of the tax consultant, thus no provision of the referred amount is recorded in these accounts.

#### 5.2 COMMITMENTS

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5.2.1 The Company has opened Letter of Credit for the import of machinery and inventory items valuing approximately Rs 255.50 million (30 June 2018 : Rs. 364.67 million)

<sup>5.2.2</sup> The Company's contracted capital commitments outstanding at the date of reporting amounts to Rs. 122.39 million (30 June 2018 : Rs. 293.34 million)

	Fixed Assets	Capital Work in progress	Total
	Unaudit	ed 31 December	r 2018
		(Rs. '000)	
PROPERTY, PLANT AND EQUIPMENT			
Carrying amount at the beginning of the period	4,635,033	211,188	4,846,221
Additions during the period	174,371	367,041	541,412
Transferred from capital work in progress	382,883	(382,883)	-
Disposal during the period-net	(3,351)	-	(3,351)
Depreciation charge for the period	(168,133)	-	(168,133)
Depreciation charge for the period Carrying amount at the end of the period	5,020,803	195,346	5,216,149
		Audited 30 June	2018
		(Rs. '000)	
Carrying amount at the beginning of the year	4,485,204	190,298	4,675,502
Additions during the year	193,871	249,617	443,488
Transferred from capital work in progress	228,727	(228,727)	-
Disposal during the year-net	(10,503)	-	(10,503)
Depreciation charge for the year	(262,266)		(262,266)
Carrying amount at the end of the year	4,635,033	211,188	4,846,221

6.1 Additions in and depreciation on property, plant and equipment during the half year ended 31 December 2017 were 298.7 million and 127.27 and respectively.

Notes to the condensed interim financial information (Un-audited)

For the six months ended 31 December 2018

Note	(Unaudited) 31-Dec-18 (Rs in '000)	(Audited) 30-Jun-18 (Rs in '000)	
	8,614	16,974	
	1,168,178	718,245	
7.1	339,776	1,225,922	
7.2	43,069	37,573	
	1,551,023	1,981,740	
	1,559,637	1,998,714	
	7.1	31-Dec-18 (Rs in '000)           8,614           7.1           7.2           43,069           1,551,023	

7.1 Profit on local currency deposit accounts ranges from 5% to 9.5% (30 June 2018: 4.0% to 5.64%) respectively.

7.2 This carries interest rate of 0.25% per annum (30 June 2018: 0.25% per annum).

		_	s	ix months ended	Six months ended		
8	COST OF SALES	Note	Liquor (Rs '000)	Glass (Rs '000)	Tops (Rs '000)	31-Dec-18 (Rs '000)	31-Dec-17 (Rs '000)
	Raw material consumed	8.1	2,192,246	212,821	911,965	3,317,032	3,024,130
	Stores and spares consumed		33,029	34,867	14,280	82,176	83,048
	Fuel and power consumed		100,022	109,001	21,166	230,189	212,690
	Salaries and wages		125,555	52,932	61,215	239,702	219,258
	Repair and maintenance		23,961	17,860	7,262	49,083	39,135
	Depreciation		44,738	66,039	44,551	155,328	113,424
	Other manufacturing overheads		11,751	12,694	14,570	39,015	31,267
		_	2,531,302	506,214	1,075,009	4,112,525	3,722,952
	Work in process:	_					
	Work in process - opening		220,896	1,445	17,481	239,822	293,540
	Work in process - closing		(199,574)	(1,445)	(24,306)	(225,325)	(248,247)
		_	21,322		(6,825)	14,497	45,293
	Cost of goods manufactured		2,552,624	506,214	1,068,184	4,127,022	3,768,245
	Finished goods:	_					
	Finished goods - opening		77,093	61,171	61,376	199,640	165,604
	Finished goods - closing		(91,429)	(50,235)	(69,627)	(211,291)	(201,599)
			(14,336)	10,936	(8,251)	(11,651)	(35,995)
	Less: Inter division transfers	_	(746,779)	-	(330,985)	(1,077,764)	(976,169)
		-	1,791,509	517,150	728,948	3,037,607	2,756,081
8.1	Raw material consumed						
	Opening stock	[	500,414	7,426	273,627	781,467	927,637
	Purchases		2,179,501	215,003	915,040	3,309,544	2,829,496
			2,679,915	222,429	1,188,667	4,091,011	3,757,133
	Less : Closing stock	_	(487,669)	(9,608)	(276,702)	(773,979)	(733,003)
		-	2,192,246	212,821	911,965	3,317,032	3,024,130
9	EARNING PER SHARE - BASIC			Quarter 31 Dece		Six month 31 Dece	
	AND DILUTED		-	2018	2017	2018	2017
					Restated		Restated
	Net Profit for the period - Rupees in	('000)		295,248	284,106	657,863	629,410
	Weighted average number of shares	- Numbe	r	27,663,630	27,663,630	27,663,630	27,663,630
	Earning per share - Rupees			10.67	10.27	23.78	22.75

9.1 There is no dilutive effect on the basic earnings per share of the Company as at 31 December 2018.

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**Notes to the condensed interim financial information (Un-audited)** For the six months ended 31 December 2018

# 10 Segment information

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# 10.1 Information about reportable segments

The detail of utilization of the Company's assets by the divisions as well as related liabilities is as follows:

	Liquor division	Glass division	Tops division	Corporate Office	Total
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
a. For the six months ended					
31 December 2018					
Third party turnover - net	5,387,540	93,549	1,544,673	_	7,025,762
Inter-segment turnover	268,200	798,838	10,410	-	1,077,448
Segment profit / (loss) before tax	634,557	342,208	(91,821)	-	884,944
31 December 2017					
Third party turnover - net	4,939,548	111,041	1,374,198	-	6,424,787
Inter-segment turnover	277,376	684,518	14,275	-	976,169
Segment profit (loss) before tax	638,435	292,530	(72,936)		858,029
b. Assets					
31 December 2018 (unaudited)	5,035,068	802,319	3,154,421	2,325,112	11,316,920
30 June 2018 - audited	6,587,505	821,156	1,545,263	1,952,112	10,906,036
c. Liabilities					
31 December 2018 (unaudited)	660,460	72,227	261,910	450,909	1,445,506
30 June 2018 - audited	885,482	78,787	308,270	166,363	1,438,902
d. Additions to					
property, plant and equipment					
31 December 2018 (unaudited)	177,555	21,646	342,211	-	541,412
30 June 2018 - audited	257,234	18,264	167,990	-	443,488
Other income					
31 December 2018 (unaudited)	-	-	-	16,062	16,062
30 June 2018 (audited)	-	-	-	90,021	90,021
Net finance income					
31 December 2018 (unaudited)	(2,532)	(93)	(7,592)	135,612	125,395
30 June 2018 (audited)	(18,732)	(395)	(1,007)	192,446	172,312
e. Depreciation					
31 December 2018 (unaudited)	55,922	66,109	46,362		168,393
30 June 2018 - audited	90,601	126,479	45,186	-	262,266
				Six mont	
				31 Dec	
2 Reconciliation of reportable segment profit or loss				2018 (Rs. '000)	2017 (Rs. '000)
				004.044	050.020
Total profit before tax for reportable segments Unallocated amount - operating expenses				884,944 (68,825)	858,029 (68,980)
Unallocated amount - operating expenses Unallocated amounts - other income				(68,825) 16,062	(68,980) 36,230
Unallocated amounts - finance income				135,612	94,044
Net profit before tax				967,793	919,323
r				,	,525

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**Notes to the condensed interim financial information (Un-audited)** For the six months ended 31 December 2018

#### 11 Transactions and balances with related parties

Related parties comprise of directors, entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders, staff retirement funds and key management personnel. The transactions and balances as of this reporting date with the related parties are disclosed as follows:

						ecember
11.1	Name of Related Party	Nature of Relationship	Percentage of share holding	Nature of transactions during the year	2018 (Rs.'000)	6,000 17,770 32,833 26,596 12,678 2,744 1,996
`1)	D.P. Edulji & Company (Private) Limited	Associated company on account of common directorship	15.42%	Sales commission Services acquired Dividend paid	88,999 6,900 21,830	43,839 6,000 17,770
2)	Kingsway Fund	Associated company	29.53%	Dividend paid	40,841	32,833
3)	Board of directors	Directors	26.56%	Dividend paid	25,232	26,596
4)	Directors' relatives	Directors' relatives	7.83%	Dividend paid	15,214	12,678
5)	Staff retirement benefit plan - Provident fund	Staff retirement funds	Nil	Contribution by the Company	3,265	2,744
6)	Staff retirement benefit plan - Pension fund	Staff retirement funds	Nil	Contribution by the Company	2,345	1,996
7)	Bhandara Foundation	Chief executive officer acts as a Trustee	Nil	Donation paid	1,500	1,500
8)	Atlas Asset Management Limited	Investments	Nil	Investment in Money Market Fund	100,000	-

11.2 The aggregate amounts charged for the remuneration including benefits and perquisites to Chief Executive Officer and Executive at the reporting date are Rs 6.8 million and Rs 7.8 million (31 December 2017: Rs. 3.4 million and nil) respectively. Further, free furnished accommodation is provided to the chief executive officer and executives. Company maintained vehicles are also provided to the chief executive officer and executive; the values of which are Rs. 9.7 million (31 December 2017: Rs.17.1million).

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**Notes to the condensed interim financial information (Un-audited)** For the six months ended 31 December 2018

#### 12 FINANCIAL INSTRUMENTS

#### A FAIR VALUES

assets and financial liabilities not measured at fair	value il ule	e carrying amount is a			е.					
On-balance sheet financial instruments		Fair value through	Amortized	Carrying amount Loans and	Other financial	Total	Level 1	Fair Level 2	value Level 3	Total
		profit and	cost	and receivables	liabilities					
31 December 2018 - Unaudited	Note	loss		(Rs.'000)				(Rs.	000)	
Financial assets measured at fair value										
Shares of listed companies		232	-	-	-	232	232			2
Mutual funds		1,633,476				1,633,476	1,633,476		-	1,633,4
	:	1,633,708				1,633,708	1,633,708			1,633,7
Financial assets not measured at fair value										
Long term advances		-	-	16,784	-	16,784	-	-	-	
Long term investments			522,236	-	-	522,236	-	399,028	-	399,0
Long term deposits		-	-	27,616	-	27,616	-	-	-	
Trade debts	12.4	-	-	45,636	-	45,636	-	-	-	
Advances, prepayments and other receivables	12.2	-	-	196,718	-	196,718	-	-	-	
Cash and bank balances	12.4		-	1,559,637	-	1,559,637	-	-	-	
		-	522,236	1,846,391		2,368,627		399,028	-	399,
Financial liabilities not measured at fair value										
Finance lease liabilities	12.4	-	-	-	223,071	223,071				
Trade and other payables	12.3		-	-	353,301	353,301	-	-	-	
Unpaid dividend	12.4	-	-	-	76,294	76,294	-		-	
Unclaimed dividend	12.4		-	-	52,633	52,633	-		-	
		-			705,299	705,299				

				Carrying amount				Fair	value	
On-balance sheet financial instruments		Fair value through profit and loss	Held to maturity	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
30 June 2018	Note			(Rs.'000)				(Rs.	'000)	
Financial assets measured at fair value										
Shares of listed companies		321	-	-	-	321	321	-	-	321
Mutual funds		1,243,203	-	-	-	1,243,203	1,243,203	-	-	1,243,203
		1,243,524	-	-	-	1,243,524	1,243,524	-	-	1,243,524
Financial assets not measured at fair value										
Long term advances		-	-	10,894	-	10,894		-	-	-
Long term investments		-	523,503		-	523,503	-	466,801		466,801
Long term deposits		-	-	26,518	-	26,518	-	-	-	-
Trade debts	12.4	-	-	26,058	-	26,058	-	-	-	-
Advances, prepayments and other receivables	12.2	-	-	27,040	-	27,040	-	-	-	-
Cash and bank balances	12.4	-	-	1,998,714	-	1,998,714	-	-	-	-
		-	523,503	2,089,224	-	2,612,727	-	466,801	-	466,801
Financial liabilities not measured at fair value										
Finance lease liabilities	12.4	-			7,988	7,988	-	-		-
Trade and other payables	12.3	-		-	551,413	551,413	-	-	-	-
Unpaid dividend	12.4	-	-	-	51,739	51,739	-	-	-	-
Unclaimed dividend	12.4	-	-	-	131,316	131,316	-	-	-	-
		-	-	-	742,456	742,456	-		-	-

12.2 It excludes advances to suppliers and prepayments.

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12.3 It excludes advances from customers, withholding tax payable, sales tax payable - net, excise duty payable, export duty payable on PMFL and beer, unearned income, Worker's Welfare Fund (WWF) and Zila tax payable.

12.4 The Company has not disclosed the fair values for these financial assets and financial liabilities because their carrying amounts are a reasonable approximation of fair value.

**Notes to the condensed interim financial information (Un-audited)** For the six months ended 31 December 2018

# 13 CORRESPONDING FIGURES

Corresponding figures have been reclassified for the purposes of comparison and better presentation. These reclassifications have no impact on previously reported profit or equity.

## 14 DATE OF AUTHORISATION FOR ISSUE

The condensed interim unaudited financial information was approved by the Board of Directors of the Company in their meeting held on 25 February 2019.

# 15 NON ADJUSTING EVENTS AFTER REPORTING DATE

15.1 The Board of Directors in their meeting held on 25 February 2019, has declared an interim cash dividend @ 100% (i.e Rs. 10 per share) for the year ending 30 June 2019.

#### 16 GENERAL

Figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.

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CHIEF FINANCIAL OFFICER

14 CHIEF EXECUTIVE OFFICER

4 affar

DIRECTOR